2024 INFORMATION



THE OFFICIAL VOICE OF THE CLEANING SHOW





NOTE FROM THE EDITOR

As the sector's longest established publication, Cleaning & Maintenance (C&M) continually evolves to meet the changing needs of its readers – and our new online format is the next positive step on this journey. As in previous years, C&M will remain the number one source for the latest technology, news, views, contract information, personnel changes, and new product launches from across the cleaning and hygiene sectors – but in a brand new, easyto-access format. In addition, C&M will continue to provide regular columns from the British Cleaning Council, the British Institute of Cleaning Science, as well as a guest blog from an industry insider. In its new online format, C&M is updated every day, reflecting the fast pace of this critical industry sector. It also has an active presence on Twitter and LinkedIn. As editor, I am always happy to receive contributions or to hear from industry colleagues with something to say – and our new format allows me to accommodate more content with shorter lead times. C&M remains the number one resource for considered comment and discussion surrounding hot topics...so if you have something to contribute please get in touch.



NEIL NIXON

EDITOR

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CLEANING & MAINTENANCE (C&M)

AUDIENCE

As organisers of The Cleaning Show and Manchester Cleaning Show, Cleaning & Maintenance (C&M) is uniquely able to provide your business with access to the most up-to-date audience of C & D suite decision makers and purchasing influencers within the UK cleaning and hygiene sector. This hugely important sector, is worth *£58.9 billion to the UK economy and employs 1.47 million people, over 5% of the country's workforce.

WE CAN CONNECT YOU WITH THE UK'S CLEANING & HYGIENE SECTOR







OUR AUDIENCE



35,000



(Monthly average for the period January to June 2022)

OF READERS ARE CLEANING & HYGIENE 70% SPECIALISTS

OF OUR READERS HAVE BUDGETS IN EXCESS OF £50K PER YEAR







WINDOW & EXTERIOR BUILDING CLEANERS

CLEANING & HYGIENE DISTRIBUTORS & WHOLESALERS

SPECIALISED CARPET & UPHOLSTERY CLEANERS

SUPPORT SERVICES

LEISURE & HOSPITALITY







OUR AUDIENCE - VERTICAL MARKETS





- CORPORATE FACILITY MANAGEMENT OFFICES, FINANCE/INSURANCE/BANKING ETC
- EDUCATION, PRE-SCHOOLS, COLLEGES, UNIVERSITIES ETC
- TRANSPORT AIRPORTS, RAILWAY, LONDON UNDERGROUND, BUS/COACH COMPANIES ETC
- INDUSTRIAL FACILITY MANAGEMENT MANUFACTURING, WAREHOUSE, LOGISTICS FACILITIES



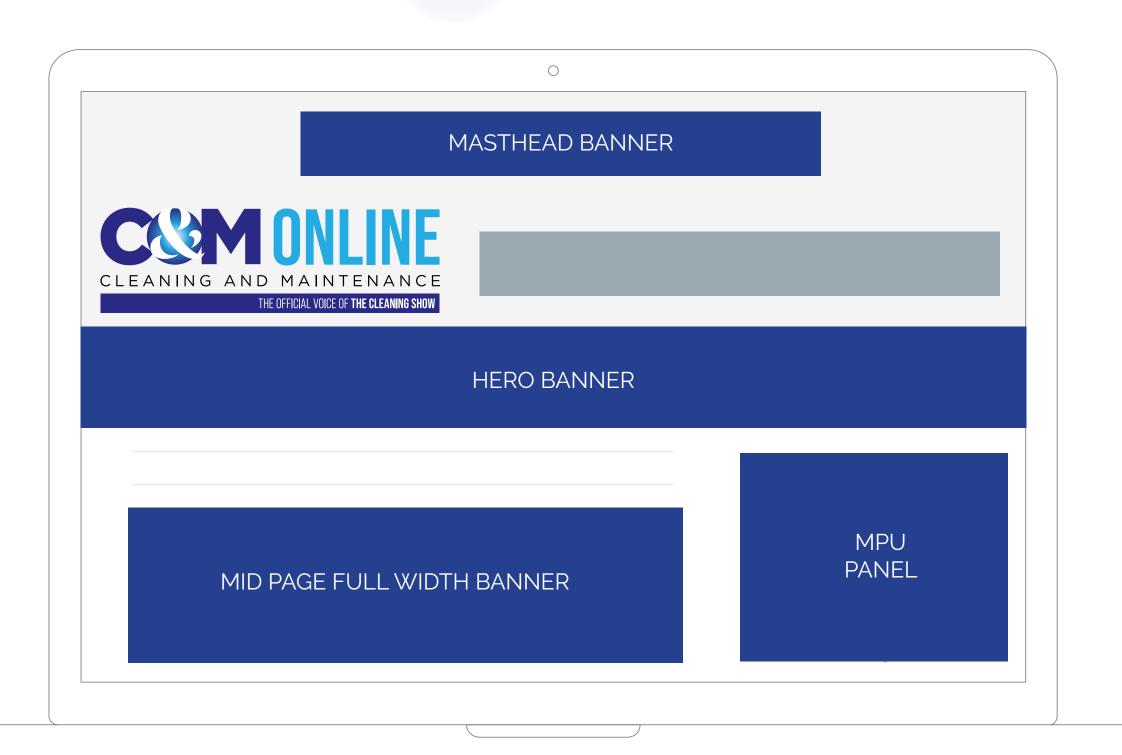
- PUBLIC SERVICES FIRE, AMBULANCE, POLICE, ARMED FORCES, MOD, TRANSPORT ETC
- RETAIL SHOPPING CENTRES, SUPERMARKETS, HIGH STREET STORES ETC







ONLINE ADVERTISING



MASTHEAD BANNER Size: 728 x 90 pixels	£300/month
HERO BANNER Size: 1800 x 300 pixels	£450/month
MID PAGE FULL WIDTH BANNER Size: 800 x 450 pixels Max: 100kb	£450/month
MPU PANEL Size: 400 x 300 pixels	£350/month

OTHER OPPORTUNITIES	
SPONSORED NEWS PANEL	£350/month
VIDEO CONTENT	POA
COMPANY ADVERTORIALS	POA

SPONSORED WEEKLY NEWSLETTER

- AVERAGE OPEN RATE 33%

Cleaning & Maintenance newsletters deliver the most important news in the cleaning & hygiene industry to 28,000 inboxes.

Promoting your brand on Cleaning & Maintenance newsletters will generate brand awareness, website traffic and valuable sales leads.

NEWSLETTER SPONSORSHIP OPPORTUNITIES –

- **CLICK HERE** for example and specs
 - Featured story on the homepage of the website for one week minimum
 - Promotion on C&M Twitter and Linkedin profiles
 - Max. 600 words and images/video/hyperlink. Full data stats post delivery
 - £350



DEDICATED E-SHOT

Book a dedicated e-shot to the C&M database and Cleaning Show data, reaching a targeted audience of 25,146 industry professionals.

- £850

Specifications for HTML content:

- File size less than 100kb
- 600px wide
- All materials should be submitted a minimum of 3 business days before the schedule send date. If materials are received after this deadline, we cannot guarantee the email will deploy on the scheduled day.
- Please ensure you specify a subject line and a suppression list (if applicable) when submitting the HTML copy.
- Please do not use background images. Only use JPEG, PNG and GIF (static images only).
- Emails should not be built entirely of images. Blocked images can result in emails that appear blank, or broken.
- Ensure code is responsive so that both mobile and desktop users can view the email.



14th - 16th March.

CLEANING

THE

9 SOCIAL MEDIA

SOCIAL MEDIA MARKETING PACKAGES

£150 per post (minimum x3)

- Silver Package: x6 posts per year = £810
- Gold Package: x12 posts per year = £1,530

Extensive social campaigns POA

SPECIFICATIONS

Images to be 1080 x 1080 pixels | High resolution JPEG or PNG Video to be MP4 format



35k+ followers

ACROSS THE CLEANING SHOW AND C&M ONLINE



9k+ CLEANING & HYGIENE INDUSTRY FOLLOWERS



15k+ social reach monthly



4.5% ENGAGEMENT RATE



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SOCIAL MEDIA















QUARTZ BUSINESS MEDIA

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